# COMBINED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

# MACDONALD TRAINING CENTER, INC. AND AFFILIATES

September 30, 2024 and 2023

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## INDEPENDENT AUDITORS' REPORT

Board of Directors MacDonald Training Center, Inc. and Affiliates

#### **Opinion**

We have audited the accompanying combined financial statements of MacDonald Training Center, Inc. and Affiliates (collectively, the "Organization"), which comprise the combined statement of financial position as of September 30, 2024, and the related combined statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, the related combined statement of functional expenses for the year ended September 30, 2024, and the related notes to the combined financial statements.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of MacDonald Training Center, Inc. and Affiliates as of September 30, 2024 and the changes in their net assets and their cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Combined Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Prior Period Financial Statements**

The combined financial statements of MacDonald Training Center, Inc., and Affiliates as of September 30, 2023 were audited by other auditors whose report dated February 12, 2024 expressed an unmodified opinion on those combined statements.

## **Responsibilities of Management for the Combined Financial Statements**

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the combined financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Combined Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Organization's internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the combined financial statements of MacDonald Training Center, Inc. and Affiliates taken as a whole. The supplementary financial information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audits of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

Tampa, Florida April 14, 2025 Andimer & Company, O.A.

# COMBINED STATEMENTS OF FINANCIAL POSITION

# September 30,

	2024	2023		
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$ 1,884,093	\$	1,516,218	
Accounts receivable:	47.000		40.000	
Funding sources	47,833		18,986	
Grants	42,337		223,803	
Medwaiver and private pay, net	174,429		298,714	
Commercial, net	706,692		558,085	
Employee Retention Tax Credit Other	665,780 20,131		665,780 18,964	
Contribution receivables, current portion	35,923		32,992	
Inventories	101,678		151,332	
Prepaid and other current assets	185,133		102,228	
Total current assets	 3,864,029		3,587,102	
Total darient assets	0,004,023		0,007,102	
Investments	4,059,779		3,402,448	
Contributions receivable, less current portion	43,700		71,061	
Right-of-use assets under operating leases	527,570		608,450	
Property and equipment, net	2,569,437		2,525,222	
Other assets	 39,492		39,562	
TOTAL ASSETS	\$ 11,104,007	\$	10,233,845	
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and accrued expenses	\$ 1,264,047	\$	1,131,668	
Deferred revenue	59,590		425,781	
Operating lease liabilities, current portion	80,107		73,623	
Financing lease liabilities, current portion	 6,774		2,656	
Total current liabilities	1,410,518		1,633,728	
LONT-TERM LIABILITIES				
Deposit liability	228,000		255,744	
Operating lease liabilities, less current portion	497,919		582,774	
Finance lease liabilities, less current portion	 21,124		351	
Total liabilities	2,157,561		2,472,597	
NET ASSETS				
Without donor restrictions:				
Undesignated	3,511,447		2,734,256	
Designated for long-term purpose	3,525,779		2,952,169	
g	 7,037,226		5,686,425	
With donor restrictions	 1,909,220		2,074,823	
TOTAL NET ASSETS	 8,946,446		7,761,248	
TOTAL LIABILITIES AND NET ASSETS	\$ 11,104,007	\$	10,233,845	

# COMBINED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

		nout Donor	Vith Donor estrictions	Total
PUBLIC SUPPORT AND REVENUE				
Public support				
Contributions and grants	\$	520,314	\$ 126,263	\$ 646,577
Special events, net of direct				
expenses of \$122,788		42,779	 -	 42,779
Total public support		563,093	126,263	689,356
Revenue				
Logistic services	1	0,644,187	-	10,644,187
Costs of services		(7,601,523)	-	(7,601,523)
Net logistic services		3,042,664	-	3,042,664
Medwaiver and private pay		2,084,426	-	2,084,426
Funding contracts		400,807	-	400,807
Investment return, net		746,416	-	746,416
Other revenue		247,214	-	247,214
Total revenue		6,521,527	-	6,521,527
Net assets released from restrictions		291,866	 (291,866)	 
Total public support and revenue		7,376,486	(165,603)	7,210,883
EXPENSES				
Program services		4,744,685	_	4,744,685
Supporting services:		.,,000		1,1 11,000
Management and general		1,032,119	_	1,032,119
Development		286,263	-	286,263
Total expenses		6,063,067	 -	 6,063,067
Change in net assets before other changes		1,313,419	(165,603)	1,147,816
Other changes				
Gain on sale of asset		37,382	_	37,382
Cam on calc of acces		01,002	 	 01,002
CHANGE IN NET ASSETS		1,350,801	(165,603)	1,185,198
Net assets at beginning of year		5,686,425	2,074,823	7,761,248
Net assets at end of year	\$	7,037,226	\$ 1,909,220	\$ 8,946,446

## COMBINED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUE			
Public support			
Contributions and grants	\$ 760,260	\$ 62,500	\$ 822,760
Special events, net of direct			
expenses of \$27,183	38,509		38,509
Total public support	798,769	62,500	861,269
Revenue			
Logistic services	5,796,063	_	5,796,063
Costs of services	(3,906,346)		(3,906,346)
Net logistic services	1,889,717	-	1,889,717
Medwaiver and private pay	1,980,590	-	1,980,590
Funding contracts	316,622	-	316,622
Rental income	5,537	-	5,537
Investment return, net	415,354	-	415,354
Other revenue	508,037		508,037
Total revenue	5,914,626	62,500	5,977,126
Net assets released from restrictions	182,126	(182,126)	
Total public support and revenue	6,096,752	(119,626)	5,977,126
EXPENSES			
Program services	4,593,620	_	4,593,620
Supporting services:	4,000,020		4,000,020
Management and general	876,614	<u>-</u>	876,614
Development	327,172	_	327,172
Total expenses	5,797,406		5,797,406
·			
Change in net assets before other changes	299,346	(119,626)	179,720
Other changes			
Gain on sale of asset	28,287	_	28,287
Employee retention tax credit	495,198		495,198
CHANGE IN NET ASSETS	822,831	(119,626)	703,205
Net assets at beginning of year	4,863,594	2,194,449	7,058,043
Net assets at end of year	\$ 5,686,425	\$ 2,074,823	\$ 7,761,248

## COMBINED STATEMENT OF FUNCTIONAL EXPENSES

	Program Services										Supporting Services								
	 Day Services	<u>E</u>	ducation	En	nployment	0	community Living		Business Interprise		Total		nagement and General	De	velopment		Total Supporting Services		Total
Salaries and wages Payroll taxes and benefits Total personnel expenses	\$ 1,019,132 166,210 1,185,342	\$	330,818 56,509 387,327	\$	501,936 86,731 588,667	\$	564,097 84,139 648,236	\$	499,825 84,321 584,146	\$	2,915,808 477,910 3,393,718	\$	704,687 148,810 853,497	\$	229,450 25,226 254,676	\$	934,137 174,036 1,108,173	\$	3,849,945 651,946 4,501,891
Program expenses Fleet expenses Cypress occupancy Sabal occupancy Business enterprise Professional services Technology expenses Bad debt expense Other	40,848 178,413 108,623 180,020 - 38,678 42,566 78,985 48,084 1,901,559		25,211 - 43,921 - 12,390 18,979 - 14,499 502,327		6,831 - 5,984 - 12,654 15,865 - 8,963 638,964		22,048 - 5,586 - 27,141 23,903 - 32,333 759,247		4,789 - 95,121 - 54,884 38,925 21,544 - 18,924 818,333		99,727 178,413 259,235 180,020 54,884 129,788 122,857 78,985 122,803		20,512 - 61,533 26,229 - 61,808 1,023,579		5,496 - 5,069 7,206 - 11,528 283,975	_	26,008 - 26,602 33,435 - 73,336 1,307,554	_	99,727 178,413 285,243 180,020 54,884 196,390 156,292 78,985 196,139 5,927,984
Depreciation	61,552		18,285		2,491		2,326		39,601		124,255		8,540		2,288		10,828		135,083
Total expenses	\$ 1,963,111	\$	520,612	\$	641,455	\$	761,573	\$	857,934	\$	4,744,685	\$	1,032,119	\$	286,263	\$	1,318,382	\$	6,063,067

## COMBINED STATEMENT OF FUNCTIONAL EXPENSES

	Program Services										Supporting Services								
	Day Services		ducation	En	nployment	С	community Living		Business interprise		Total		nagement and General	De	velopment	, 	Total Supporting Services		Total
Salaries and wages Payroll taxes and benefits Total personnel expenses	\$ 964,805 162,367 1,127,172	\$	294,922 62,784 357,706	\$	484,450 66,979 551,429	\$	718,802 136,576 855,378	\$	342,505 55,813 398,318	\$	2,805,484 484,519 3,290,003	\$	629,489 170,209 799,698	\$	277,356 25,327 302,683	\$	906,845 195,536 1,102,381	\$	3,712,329 680,055 4,392,384
Program expenses Fleet expenses Cypress occupancy Sabal occupancy Business enterprise Professional services Technology expenses Other	22,159 173,164 94,175 172,666 - 63,889 40,400 32,929 1,726,554		40,190 2,467 38,079 - 267 20,413 20,066 13,004 492,192	_	15,932 - 5,188 - - 20,673 18,779 5,852 617,853		32,832 - 4,843 - - 50,072 27,172 11,948 982,245		82,469 - 62,792 45,027 19,704 44,330 652,640		111,113 175,631 224,754 172,666 63,059 200,074 126,121 108,063		- 17,784 - - 21,459 17,145 10,862 866,948		4,765 - 4,415 8,396 4,323 324,582	_	22,549 - 25,874 25,541 15,185 1,191,530	_	111,113 175,631 247,303 172,666 63,059 225,948 151,662 123,248 5,663,014
Depreciation	 51,177		20,693		2,819		2,632		44,815		122,136		9,666		2,590	_	12,256	_	134,392
Total expenses	\$ 1,777,731	\$	512,885	\$	620,672	\$	984,877	\$	697,455	\$	4,593,620	\$	876,614	\$	327,172	\$	1,203,786	\$	5,797,406

## COMBINED STATEMENTS OF CASH FLOWS

# For the years ended September 30,

Cash flows from operating activities         \$ 1,185,198         \$ 703,205           Change in net assets         Adjustments to reconcile change in net assets to net cash provided by operating activities         315,083         134,392           Depreciation         135,083         134,392         (28,287)           Non-cash lease expense         80,880         73,666         Gain on property disposals         (37,382)         (28,287)           Realized and unrealized gains on investments         (658,556)         (354,206)         Decrease (increase) in accounts receivable         151,560         (244,882)           Decrease (increase) in inventories         49,654         (40,560)         Increase in prepaid expenses and other assets         (82,835)         (39,211)           Increase in prepaid expenses and other assets         (82,835)         (39,211)         (10,23,779)         538,223           Decrease in refundable advances         (366,191)         (322,453)         (37,382)         (27,719)         (309,037)           Net cash provided by operating activities         511,419         394,168           Cash flows from investing activities         511,419         394,168           Cash provided by operating activities         37,382         -           Purchases of investments         (166,626)         (389,587)		2024	2023				
Adjustments to reconcile change in net assets to net cash provided by operating activities  Depreciation 135,083 134,392  Non-cash lease expense 80,880 73,666  Gain on property disposals (37,382) (28,287)  Realized and unrealized gains on investments (658,556) (354,206)  Decrease (increase) in accounts receivable 151,560 (244,882)  Decrease (increase) in inventories 49,654 (40,560)  Increase in prepaid expenses and other assets (82,835) (39,211)  Increase in prepaid expenses and other assets (82,835) (39,211)  Increase in operating lease liabilities (78,371) (25,719)  Decrease in refundable advances (366,191) (322,453)  Total adjustments (673,779) (309,037)  Net cash provided by operating activities  Proceds from property disposals 37,382 -  Purchases of property and equipment (147,340) (145,246)  Purchases of property and equipment (147,340) (145,246)  Purchases of property and equipment (166,626) (389,587)  Proceeds from sale of investments (166,626) (389,587)  Proceds from sale of investments (168,626) (399,587)  Proceds from sale of investments (168,626)	·	¢ 1 105 100	¢ 702.205				
Depreciation	· · · · · · · · · · · · · · · · · · ·	φ 1,100,190	φ 703,203				
Depreciation							
Non-cash lease expense         80,880         73,666           Gain on property disposals         (37,382)         (28,287)           Realized and unrealized gains on investments         (658,556)         (354,206)           Decrease (increase) in accounts receivable         151,560         (244,882)           Decrease (increase) in inventories         49,654         (40,560)           Increase in prepaid expenses and other assets         (82,835)         (39,211)           Increase in operating lease liabilities         (78,371)         (25,719)           Decrease in operating lease liabilities         (78,371)         (25,719)           Decrease in refundable advances         (366,191)         (322,453)           Total adjustments         (573,779)         (309,037)           Net cash provided by operating activities         511,419         394,168           Cash flows from investing activities         37,382         -           Proceeds from property disposals         37,382         -           Purchases of property and equipment         (147,340)         (145,246)           Purchases of investments         (166,626)         (339,587)           Proceeds from sale of investments         (167,851)         388,029           Net cash used by investing activities         (27,744)		135,083	134,392				
Gain on property disposals         (37,382)         (28,287)           Realized and unrealized gains on investments         (658,556)         (354,206)           Decrease (increase) in accounts receivable         151,560         (244,882)           Decrease (increase) in inventories         49,654         (40,560)           Increase in prepaid expenses and other assets         (82,835)         (39,211)           Increase in accounts payable and accrued expenses         132,379         538,223           Decrease in refundable advances         (366,191)         (322,453)           Total adjustments         (673,779)         (309,037)           Net cash provided by operating activities         511,419         394,168           Cash flows from investing activities         37,382         -           Proceeds from property disposals         37,382         -           Purchases of investments         (166,626)         (389,587)           Proceeds from sale of investments         (166,626)         (389,587)           Proceeds from sale of investments         (108,733)         (146,804)           Net cash used by investing activities         (27,744)         (29,729)           Principal payments on finance lease obligations         (7,067)         (7,330)           Net cash used by financing activities	·						
Decrease (increase) in accounts receivable   151,560   (244,882)     Decrease (increase) in inventories   49,654   (40,560)     Increase in prepaid expenses and other assets   (32,835)   (39,211)     Increase in accounts payable and accrued expenses   132,379   538,223     Decrease in operating lease liabilities   (78,371)   (25,719)     Decrease in refundable advances   (366,191)   (322,453)     Total adjustments   (673,779)   (309,037)     Net cash provided by operating activities   (147,340)   (145,246)     Purchases of property and equipment   (147,340)   (145,246)     Purchases of property and equipment   (166,626)   (389,587)     Proceeds from sale of investments   (166,626)   (389,587)     Proceeds from sale of investments   (108,733)   (146,804)     Net cash used by investing activities   (108,733)   (146,804)     Cash flows from financing activities   (108,733)   (146,804)     Cash flows from financing activities   (27,744)   (29,729)     Principal payments on finance lease obligations   (7,067)   (7,330)     Net cash used by financing activities   (34,811)   (37,059)     Net increase in cash, cash equivalents and restricted cash   367,875   210,305     Cash, cash equivalents and restricted cash at beginning of year   1,516,218   1,305,913     Cash, cash equivalents and restricted cash at end of year   1,516,218   1,305,913     Cash, cash equivalents and restricted cash at end of year   1,516,218   1,305,913     Cash, cash equivalents and restricted cash at end of year   1,516,218   1,305,913     Cash, cash equivalents and restricted cash at end of year   1,516,218   1,305,913     Cash, cash investing transactions   8,803   3,111     Taxes   8,03   3,111							
Decrease (increase) in inventories	Realized and unrealized gains on investments	(658,556)	(354,206)				
Increase in prepaid expenses and other assets   (82,835)   (39,211)     Increase in accounts payable and accrued expenses   132,379   538,223     Decrease in operating lease liabilities   (78,371)   (25,719)     Decrease in refundable advances   (366,191)   (322,453)     Total adjustments   (673,779)   (309,037)     Net cash provided by operating activities   511,419   394,168     Cash flows from investing activities   71,440   (145,246)     Purchases of property and equipment   (147,340)   (145,246)     Purchases of property and equipment   (147,340)   (145,246)     Purchases of investments   (166,626)   (389,587)     Proceeds from sale of investments   (168,626)   (389,587)     Proceeds from sale of investments   (108,733)   (146,804)     Net cash used by investing activities   (108,733)   (146,804)     Cash flows from financing activities   (27,744)   (29,729)     Principal payments on finance lease obligations   (7,067)   (7,330)     Net cash used by financing activities   (34,811)   (37,059)     Net increase in cash, cash equivalents and restricted cash   367,875   210,305     Cash, cash equivalents and restricted cash at beginning of year   1,516,218   1,305,913     Cash, cash equivalents and restricted cash at end of year   \$8,803   \$311     Taxes   \$8,03   \$8,000     Taxes   \$8,000   \$8,000     Taxes   \$8,0	Decrease (increase) in accounts receivable	151,560	(244,882)				
Increase in accounts payable and accrued expenses   132,379   125,719   125,719   125,719   126,719   12	Decrease (increase) in inventories	49,654	(40,560)				
Decrease in operating lease liabilities Decrease in refundable advances (366,191) (322,453)         (78,371) (322,453)           Total adjustments (673,779)         (309,037)           Net cash provided by operating activities         511,419         394,168           Cash flows from investing activities         37,382         -           Proceeds from property disposals         37,382         -           Purchases of property and equipment Purchases of investments (166,626) (389,587)         (166,626) (389,587)         388,029           Net cash used by investing activities (108,733) (146,804)         (108,733) (146,804)         (108,733) (146,804)           Cash flows from financing activities (108,733) (108,733) (108,733) (108,733) (108,733)         (108,733) (108,733) (108,733)         (108,733) (108,733) (108,733)           Net cash used by investing activities (108,733) (108,733) (108,733) (108,733) (108,733) (108,733) (108,733) (108,733) (108,733)         (108,733) (10	· · ·	, ,	, ,				
Decrease in refundable advances Total adjustments         (366,191) (673,779)         (322,453) (309,037)           Net cash provided by operating activities         511,419         394,168           Cash flows from investing activities         37,382         -           Proceeds from property disposals         37,382         -           Purchases of property and equipment         (147,340)         (145,246)           Purchases of investments         (166,626)         (389,587)           Proceeds from sale of investments         167,851         388,029           Net cash used by investing activities         (108,733)         (146,804)           Cash flows from financing activities         (27,744)         (29,729)           Principal payments on finance lease obligations         (7,067)         (7,330)           Net cash used by financing activities         (34,811)         (37,059)           Net increase in cash, cash equivalents and restricted cash         367,875         210,305           Cash, cash equivalents and restricted cash at beginning of year         1,516,218         1,305,913           Cash, cash equivalents and restricted cash at end of year         \$ 803         \$ 1,516,218           Supplemental disclosure of cash flow information Interest         \$ 803         \$ 311           Taxes         \$ 803         \$	· ·						
Total adjustments         (673,779)         (309,037)           Net cash provided by operating activities         511,419         394,168           Cash flows from investing activities         700,000         37,382         -           Proceeds from property disposals         37,382         -         -           Purchases of property and equipment         (147,340)         (145,246)         (145,246)         (147,340)         (145,246)         (147,340)         (145,246)         (147,340)         (145,246)         (147,340)         (145,246)         (147,340)         (145,246)         (147,340)         (145,246)         (147,340)         (145,246)         (147,340)         (145,246)         (145,246)         (147,340)         (145,246)         (145,246)         (145,246)         (145,246)         (145,246)         (145,246)         (145,246)         (146,626)         (389,587)         (160,626)         (389,587)         (160,626)         (389,587)         (146,804)         (29,729)         (146,804)         (29,729)         (27,744)         (29,729)         (27,744)         (29,729)         (7,030)         (7,067)         (7,330)         (7,067)         (7,330)         (7,067)         (7,330)         (27,744)         (37,059)         (28,103)         (28,103)         (28,103)         (28,103)         (28		, ,					
Net cash provided by operating activities         511,419         394,168           Cash flows from investing activities         37,382         -           Proceeds from property disposals         37,382         -           Purchases of property and equipment         (147,340)         (145,246)           Purchases of investments         (166,626)         (389,587)           Proceeds from sale of investments         167,851         388,029           Net cash used by investing activities         (108,733)         (146,804)           Cash flows from financing activities         (27,744)         (29,729)           Increase in deposit liability         (27,744)         (29,729)           Principal payments on finance lease obligations         (7,067)         (7,330)           Net cash used by financing activities         (34,811)         (37,059)           Net increase in cash, cash equivalents and restricted cash at restricted cash         367,875         210,305           Cash, cash equivalents and restricted cash at beginning of year         1,516,218         1,305,913           Cash, cash equivalents and restricted cash at end of year         \$ 803         \$ 1,516,218           Supplemental disclosure of cash flow information Interest         \$ 803         \$ 311           Taxes         \$ 803         \$ 31      <							
Cash flows from investing activities         37,382         -           Proceeds from property disposals         37,382         -           Purchases of property and equipment         (147,340)         (145,246)           Purchases of investments         (166,626)         (389,587)           Proceeds from sale of investments         167,851         388,029           Net cash used by investing activities         (108,733)         (146,804)           Cash flows from financing activities         (27,744)         (29,729)           Principal payments on finance lease obligations         (7,067)         (7,330)           Net cash used by financing activities         (34,811)         (37,059)           Net increase in cash, cash equivalents and restricted cash         367,875         210,305           Cash, cash equivalents and restricted cash at beginning of year         1,516,218         1,305,913           Cash, cash equivalents and restricted cash at end of year         \$ 1,884,093         \$ 1,516,218           Supplemental disclosure of cash flow information         \$ 803         \$ 311           Taxes         \$ 803         \$ 311           Taxes         \$ 29,013         \$ -           Non-cash investing transactions         \$ 29,013         \$ -           Equipment acquired through finance lease	Total adjustments	(673,779)	(309,037)				
Proceeds from property disposals         37,382         -           Purchases of property and equipment         (147,340)         (145,246)           Purchases of investments         (166,626)         (389,587)           Proceeds from sale of investments         167,851         388,029           Net cash used by investing activities         (108,733)         (146,804)           Cash flows from financing activities         (27,744)         (29,729)           Increase in deposit liability         (27,744)         (29,729)           Principal payments on finance lease obligations         (7,067)         (7,330)           Net cash used by financing activities         (34,811)         (37,059)           Net increase in cash, cash equivalents and restricted cash         367,875         210,305           Cash, cash equivalents and restricted cash at beginning of year         1,516,218         1,305,913           Cash, cash equivalents and restricted cash at end of year         \$ 1,884,093         \$ 1,516,218           Supplemental disclosure of cash flow information Interest         \$ 803         \$ 311           Taxes         \$ 803         \$ 311           Taxes         \$ -         \$ -           Non-cash investing transactions         \$ 29,013         \$ -           Equipment acquired through finance lease<	Net cash provided by operating activities	511,419	394,168				
Purchases of property and equipment Purchases of investments Proceeds from sale of investments Proceeds from sale of investments(147,340) (166,626) (389,587) 388,029Net cash used by investing activities Cash flows from financing activities Increase in deposit liability Principal payments on finance lease obligations Net cash used by financing activities(27,744) (7,067) (7,330)(29,729) (7,330)Net cash used by financing activities(34,811) (37,059)(37,059)Net increase in cash, cash equivalents and restricted cash Cash, cash equivalents and restricted cash at beginning of year1,516,2181,305,913Cash, cash equivalents and restricted cash at end of year\$ 1,884,093\$ 1,516,218Supplemental disclosure of cash flow information Interest\$ 803\$ 311Taxes\$ -\$ -Non-cash investing transactions Equipment acquired through finance lease\$ 29,013\$ -Initial recognition of operating lease right of use asset and liability\$ -\$ 682,116	Cash flows from investing activities						
Purchases of investments Proceeds from sale of investments  167,851 388,029  Net cash used by investing activities  Cash flows from financing activities Increase in deposit liability Principal payments on finance lease obligations  Net cash used by financing activities  (34,811) (37,059)  Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash at beginning of year  Cash, cash equivalents and restricted cash at end of year  Supplemental disclosure of cash flow information Interest  Taxes  \$ 803 \$ 311  Taxes  \$ - \$ -  Non-cash investing transactions  Equipment acquired through finance lease  Initial recognition of operating lease right of use asset and liability  \$ - \$ 682,116	Proceeds from property disposals	37,382	-				
Proceeds from sale of investments 167,851 388,029  Net cash used by investing activities (108,733) (146,804)  Cash flows from financing activities Increase in deposit liability (29,729) Principal payments on finance lease obligations (7,067) (7,330)  Net cash used by financing activities (34,811) (37,059)  Net increase in cash, cash equivalents and restricted cash 367,875 210,305  Cash, cash equivalents and restricted cash at beginning of year 1,516,218 1,305,913  Cash, cash equivalents and restricted cash at end of year \$1,884,093 \$1,516,218  Supplemental disclosure of cash flow information Interest \$803 \$311  Taxes \$- \$- \$-  Non-cash investing transactions  Equipment acquired through finance lease \$29,013 \$-  Initial recognition of operating lease right of use asset and liability \$- \$682,116	Purchases of property and equipment	(147,340)	(145,246)				
Net cash used by investing activities  Cash flows from financing activities Increase in deposit liability Principal payments on finance lease obligations  Net cash used by financing activities  Net cash used by financing activities  Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash at beginning of year  Cash, cash equivalents and restricted cash at end of year  Supplemental disclosure of cash flow information Interest  Taxes  Non-cash investing transactions Equipment acquired through finance lease Initial recognition of operating lease right of use asset and liability  (27,744) (29,729) (7,330) (34,811) (37,059) (34,811) (37,059)  1,516,218 1,305,913  1,516,218  1,884,093 1,516,218  29,013  - 682,116	Purchases of investments	(166,626)	(389,587)				
Cash flows from financing activities Increase in deposit liability Principal payments on finance lease obligations  Net cash used by financing activities  Net increase in cash, cash equivalents and restricted cash Cash, cash equivalents and restricted cash at beginning of year  Cash, cash equivalents and restricted cash at end of year  Supplemental disclosure of cash flow information Interest  Taxes  Supplemental disclosure of cash flow information Interest  Equipment acquired through finance lease  Figuipment acquired through finance lease  Initial recognition of operating lease right of use asset and liability  (27,744) (29,729) (27,744) (29,729) (27,744) (29,729) (27,744) (29,729) (27,744) (29,729) (27,744) (29,729) (27,744) (29,729) (27,744) (29,729) (34,811) (37,059)  1,516,218 1,305,913  1,516,218  1,516,218  1,516,218  2,9013  3,11	Proceeds from sale of investments	167,851	388,029				
Increase in deposit liability Principal payments on finance lease obligations  Net cash used by financing activities  Net increase in cash, cash equivalents and restricted cash Cash, cash equivalents and restricted cash at beginning of year  Cash, cash equivalents and restricted cash at end of year  Supplemental disclosure of cash flow information Interest Taxes  Non-cash investing transactions Equipment acquired through finance lease Initial recognition of operating lease right of use asset and liability  (27,744) (29,729) (7,330) (7,067) (7,330) (34,811) (37,059)  1,516,218 1,305,913 1,516,218 1,305,913 1,516,218 1,5	Net cash used by investing activities	(108,733)	(146,804)				
Increase in deposit liability Principal payments on finance lease obligations  Net cash used by financing activities  Net increase in cash, cash equivalents and restricted cash Cash, cash equivalents and restricted cash at beginning of year  Cash, cash equivalents and restricted cash at end of year  Supplemental disclosure of cash flow information Interest Taxes  Non-cash investing transactions Equipment acquired through finance lease Initial recognition of operating lease right of use asset and liability  (27,744) (29,729) (7,330) (7,067) (7,330) (34,811) (37,059)  1,516,218 1,305,913 1,516,218 1,305,913 1,516,218 1,5	Cash flows from financing activities						
Net cash used by financing activities(34,811)(37,059)Net increase in cash, cash equivalents and restricted cash367,875210,305Cash, cash equivalents and restricted cash at beginning of year1,516,2181,305,913Cash, cash equivalents and restricted cash at end of year\$ 1,884,093\$ 1,516,218Supplemental disclosure of cash flow information Interest\$ 803\$ 311Taxes\$ -\$ -Non-cash investing transactions Equipment acquired through finance lease\$ 29,013\$ -Initial recognition of operating lease right of use asset and liability\$ 682,116		(27,744)	(29,729)				
Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash at beginning of year  Cash, cash equivalents and restricted cash at end of year  Supplemental disclosure of cash flow information Interest  Taxes  Non-cash investing transactions Equipment acquired through finance lease Initial recognition of operating lease right of use asset and liability  367,875 210,305  1,516,218  1,305,913  \$ 1,516,218  \$ 803 \$ 311  \$ -  \$ -  \$ -  \$ 682,116	Principal payments on finance lease obligations	(7,067)	(7,330)				
Cash, cash equivalents and restricted cash at beginning of year  Cash, cash equivalents and restricted cash at end of year  Supplemental disclosure of cash flow information Interest  Taxes  Non-cash investing transactions Equipment acquired through finance lease Initial recognition of operating lease right of use asset and liability  1,516,218  1,305,913  1,516,218  1,516,218  1,516,218  1,516,218  1,516,218  2,013  1,516,218	Net cash used by financing activities	(34,811)	(37,059)				
Cash, cash equivalents and restricted cash at end of year \$\frac{1,884,093}{\$}\$	Net increase in cash, cash equivalents and restricted cash	367,875	210,305				
Supplemental disclosure of cash flow information Interest \$803 \$311  Taxes \$ \$  Non-cash investing transactions  Equipment acquired through finance lease \$29,013 \$  Initial recognition of operating lease right of use asset and liability \$ \$682,116	Cash, cash equivalents and restricted cash at beginning of year	1,516,218	1,305,913				
Interest \$ 803 \$ 311  Taxes \$ - \$ -  Non-cash investing transactions  Equipment acquired through finance lease \$ 29,013 \$ -  Initial recognition of operating lease right of use asset and liability \$ - \$ 682,116	Cash, cash equivalents and restricted cash at end of year	\$ 1,884,093	\$ 1,516,218				
Interest \$ 803 \$ 311  Taxes \$ - \$ -  Non-cash investing transactions  Equipment acquired through finance lease \$ 29,013 \$ -  Initial recognition of operating lease right of use asset and liability \$ - \$ 682,116	Supplemental disclosure of cash flow information						
Non-cash investing transactions  Equipment acquired through finance lease \$ 29,013 \$ -  Initial recognition of operating lease right of use asset and liability \$ - \$ 682,116	• •	\$ 803	\$ 311				
Equipment acquired through finance lease \$ 29,013 \$ -  Initial recognition of operating lease right of use asset and liability \$ - \$ 682,116	Taxes	\$ -	\$ -				
Equipment acquired through finance lease \$ 29,013 \$ -  Initial recognition of operating lease right of use asset and liability \$ - \$ 682,116	Non-cash investing transactions						
		\$ 29,013	\$ -				
Deposit liability reduction resulting from sale of property \$ - \$ 73,543	Initial recognition of operating lease right of use asset and liability	\$ -	\$ 682,116				
	Deposit liability reduction resulting from sale of property	\$ -	\$ 73,543				

The accompanying notes are an integral part of these combined financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2024 and 2023

# NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 1. Nature of Organization

MacDonald Training Center, Inc., MacDonald Training Center Foundation, Inc. and MacDonald Training Center Properties, Inc. (collectively referred to as the "Organization) were organized to support the shared mission of "empowering people with disabilities to lead the lives *they* choose."

The Organization has diligently offered innovative educational and vocational training, employment placement services, life- enrichment and residential supports for people with disabilities throughout Hillsborough County for over six decades. Individuals with a wide range of disabilities rely on MTC for direct, and comprehensive services. Direct services are as varied as residential support for seniors with Down Syndrome aging in place, to Deaf job seekers looking for career advancement to autistic high school graduates eager for assistance to find their first job or apartment. The Organization has placed thousands of people with disabilities into the workforce and assisted hundreds of employers to welcome differently abled job seekers into their workplaces.

The Organization provides Adult Day Training Life Enrichment Services, Vocational and Educational programming including a post-secondary school licensed by the Florida Department of Education and customized community based residential services. Program services are paid for by clients or certain third-party payers (including government reimbursement programs). To support needed programmatic expansion, mission-based enterprises was established as an alternative revenue stream in response to community demand for advancements in educational, vocational, employment and residential support services.

## 2. Principles of Combination

The combined financial statements include the financial statements of MacDonald Training Center, Inc. and its affiliates, MacDonald Training Center Properties, Inc. and MacDonald Training Center Foundation, Inc. All significant inter-organization balances and transactions have been eliminated in the combination.

### 3. Basis of Accounting

The accompanying combined financial statements have been prepared on the accrual basis of accounting. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

# NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

<u>Net assets without donor restrictions</u> - Contributions and other inflows of assets that are neither restricted by donor-imposed stipulations or time restrictions. Net assets without donor restrictions include expendable funds available to support operations, as well as net assets invested in property and equipment.

Net assets with donor restrictions - Contributions and other inflows of assets whose use by the Organization is limited by donor-imposed stipulations that require that they be held in perpetuity or whose use may expire by the passage of time or can be fulfilled and removed by actions of the Organization pursuant to those donor stipulations. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are released to net assets without donor restrictions and reported in the combined statements of activities as a satisfaction of program and time restrictions.

#### 4. Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### 5. Accounts Receivable

Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current and historical status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

#### 6. <u>Inventories</u>

Inventories consist of raw materials and finished goods which are stated at the lower of cost or net realizable value using the first-in, first-out costing method. The majority of the inventory on hand consists of SunPass packaging supplies in addition to sewing and safety vests produced by the Organization's clientele.

#### 7. Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are carried at their fair values in the Organization's combined statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying combined financial statements. Restrictions on investment earnings are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the earnings are recognized.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

# NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## 8. Property and Equipment

Depreciation of property and equipment is computed principally by the straight-line method over the estimated useful lives of the related assets. Expenditures for property and equipment are stated at cost, and those in excess of \$1,000 are capitalized. Contributed property and equipment is recorded at fair value at the date of donation. The estimated useful lives of related asset classes are as follows:

Buildings and improvements 5 - 30 Years
Furniture and equipment 3 - 15 Years
Transportation equipment 5 Years

## 9. Contributions

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined statements of support and revenue, expenses and other changes in net assets without donor restrictions as net assets released from restrictions.

Conditional contributions are recorded as revenue when such amounts become unconditional which generally involves the meeting of a barrier to entitlement. This can include items like meeting a matching provision, incurring specified allowable expenses in accordance with an applicable framework, allowable costs under a government grant or other barriers.

Contributions receivable which are due in more than one year are recorded at estimated fair value by discounting future cash flows using current risk-free rates of return based on yields of U.S. Treasury securities with maturity dates similar to the expected collection period.

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenditures. Amounts received are recognized as revenue when the Organization has provided certain services and incurred expenditures in compliance with specific contract or grant provisions. Cash received in excess of revenue recognized is recorded as refundable advances. Refundable advances at September 30, 2024 and 2023 were \$0 and \$385,931, respectively.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

# NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

### 10. Revenue Recognition

The Organization's performance obligations related to program services consist of the time spent by staff and administration providing the high-quality services to clients. Revenue is reported in the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing these multiple program services. Fees for program services are recognized over time as the services are provided based on standard charges, net of any contractual adjustment under insurance contracts. Program services are billed monthly, and amounts collected in advance are recorded as contract liabilities.

The Organization's performance obligations related to logistic services consist of the promise to package and fulfill orders on behalf of customers. Services are provided for cash or on credit terms. Revenue is recognized at the amount of the transaction price when the performance obligation is satisfied. The performance obligation is satisfied upon the packaging of the product or upon shipment of the product when ownership, risks and rewards transfer as defined in the contract. Contract assets from contracts with customers consist of accounts receivable included in current assets in the accompanying combined statement of financial position, and primarily stem from revenue being recognized when a product is packaged or shipped with respect to customer payments that have not been made at the combined statement of financial position date.

#### 11. Income Taxes

The Organization has been recognized by the Internal Revenue Service as a tax-exempt organization described in Section 50l(c)(3) of the Internal Revenue Code of 1986. Income earned in furtherance of the Organization's tax-exempt purpose is exempt from Federal and State income taxes. The Organization is treated as a publicly supported organization, and not as a private foundation.

ASC Topic 740, *Income Taxes*, clarifies the accounting and recognition for income tax positions taken or expected to be taken in the Organization's income tax returns. The Organization's income tax filings are subject to audit by taxing authorities and filings for periods after fiscal 2020 are open for examination. The Organization does not believe it has any unrecognized exposure relating to uncertain tax positions at September 30, 2024.

### 12. Fair Value Measurements

The Organization has adopted the provisions of ASC Topic 820, Fair Value Measurement. ASC Topic 820 requires use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels: quoted market prices that are observable for the assets or liabilities (Level 1); inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly (Level 2); and unobservable inputs for the asset or liability (Level 3).

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

# NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The carrying amount reported in the combined statement of financial position for cash and cash equivalents, accounts receivable, and accounts payable approximate fair value because of the immediate or short-term maturities of these financial instruments.

## 13. Use of Estimates

The preparation of combined financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of increases or decreases in net assets during the period. Actual results could differ from those estimates.

## 14. Functional Allocation of Expenses

The costs of providing the various programs and activities and supporting services have been summarized on a functional basis in the Combined Statements of Activities and Changes in Net Assets. The Combined Statement of Functional Expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Personnel costs have been allocated to functional classifications based on the reporting of time spent on each by the employees. Depreciation of property and related operation and maintenance expenses have been allocated to functional classifications based on square footage of facilities.

## 15. <u>Leases</u>

The Organization leases office space and certain office equipment. The Organization determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use ("ROU") assets and operating lease liabilities on the accompanying combined statements of financial position. Finance leases are included in property and equipment, net and financing lease liabilities on the accompanying combined statements of financial position.

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As most of the Organization's leases do not provide an implicit rate, the Organization uses a risk-free rate based on the information available at commencement date in determining the present value of lease payments. Operating lease ROU assets also includes any lease payments made and excludes any lease incentives. Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Organization's lease terms may include options to extend or terminate the lease when it is reasonably certain the Organization will exercise the option.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

# NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The Organization's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

## 16. Recently Adopted Accounting Pronouncement

In June 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurements of Credit Losses on Financial Instruments* ("ASU 2016-13" or "ASC 326"). ASU 2016-13 revises the accounting requirements related to the measurements of credit losses and requires organizations to measure all expected credit losses for financial assets based on historical experience, current conditions, and reasonable and supportable forecasts about collectability. Assets must be presented in the financial statements at the net amount expected to be collected. The adoption of this accounting standard did not have a material impact on the financial statements.

The Organization adopted ASU 2016-02, *Leases* (Topic 842) effective October 1, 2022. Under Topic 842, a lessor records a lease as sales-type, direct-financing, or operating. A lease is a sales-type lease if any one of five criteria are met indicating that the lease effectively transfers control of the underlying asset to the lessee. If those five criteria are not met, but two additional criteria are both met, indicating that the lessor has transferred substantially all the risks and benefits of the underlying asset to the lessee, the lease is a direct-financing lease. All leases that are not sales-type or direct-financing leases are operating leases. The Organization used a modified retrospective transition method with the effective date as the date of initial application. The Organization elected the practical expedient and Topic 842 had no effect to beginning net assets or statement of financial position accounts related to lessor accounting.

### 17. Reclassification

Certain amounts in the 2023 combined financial statements have been reclassified to conform to the 2024 presentation.

## NOTE B - LIQUIDITY AND AVAILABLITIY OF RESOURCES

The Organization regularly monitors the availability of resources required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities as well as the conduct of services undertaken to support those activities to be general expenditures.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

## NOTE B - LIQUIDITY AND AVAILABLITIY OF RESOURCES - Continued

The following represents the Organization's financial assets as of September 30, 2024 and 2023, reduced by amounts not available for general use because of contractual, donor imposed, or board designations within one year of the combined statement of financial position date. Those amounts not available include amounts set aside for longer-term investing in the endowment.

	2024	2023
Cash and cash equivalents Accounts receivable, net Contribution receivable, net Investments	\$ 1,884,093 991,422 79,623 4,059,779	\$ 1,516,218 1,118,552 104,053 3,402,448
Total financial assets available	7,014,917	6,141,271
Less: Amounts unavailable for general expenditures within one year, due to: Board-designated endowment Donor-imposed restrictions	(3,525,779) (499,414)	(2,952,169) (649,726)
Total financial assets available to management for expenditure within one year	\$ 2,989,724	\$ 2,539,376

In addition to financial assets available to meet general expenditures over the next 12 months, the Organization operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

The Organization's board has designated a portion of its unrestricted resources for endowment purposes. Those amounts are identified as board-designated in the table above. These funds are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the Board.

The Organization also has lines of credit available to meet short-term liquidity needs.

### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

## NOTE C - PROPERTY AND EQUIPMENT

Property and equipment at September 30, 2024 and 2023 consist of the following:

	2024			2023
		_		
Land and improvements	\$	1,385,463	\$	1,385,463
Building and improvements		3,935,526		3,935,526
Furniture and equipment		521,069		476,727
Computers and software		121,984		35,666
Transportation equipment		577,426		605,491
Total		6,541,468		6,438,873
Less accumulated depreciation		(4,058,469)		(3,984,671)
		2,482,999		2,454,202
Construction in progress		86,438		71,020
Net property and equipment	\$	2,569,437	\$	2,525,222

Depreciation expense for the years ended September 30, 2024 and 2023 was \$135,083 and \$134,392, respectively.

In 2006, the Organization sold eleven of its residential facilities for \$2,632,000 and entered into a five-year lease for a portion of each facility with the buyer. Under the terms of the sale-leaseback agreement, the Organization is required to guarantee all rent payments due from the other tenants occupying each facility during the lease term. The Organization has also guaranteed rent due on all facilities for a period of up to six months after the homes have been vacated upon termination of the lease. The Organization is required to reimburse the buyer for increases in property taxes and/or property insurance which exceed 10% in any one year. Lastly, the Organization is required to pay all of the closing costs of the buyer upon resale of the homes. Because the terms of the sale- leaseback agreement require continuing involvement by the Organization, the net proceeds received from the sale have been accounted for as a deposit liability in the accompanying combined statements of financial position as of September 30, 2024 and 2023. In December 2022, one of the facilities was sold which reduced the net book value of property and equipment by \$43,256 and also reduced the related deposit liability by \$73,543. The Organization's lease commitment under the terms of the sale-leaseback agreement is more fully described in Note H.

As more fully explained in Note J, the City of Tampa and Hillsborough County conveyed their remainder interests in the Organization's property through a quit claim deed and issued deferred payment mortgages in the total amount of \$2,673,000. At September 30, 2024 and 2023, the net book value of the property subject to these liens was \$1,350,476 and \$1,369,131, respectively.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

### NOTE D - CONTRIBUTIONS RECEIVABLE

Contributions receivable as of September 30, 2024 and 2023 consists of the following:

	2024		2023	
Foundation contributions Other pledges	\$	76,200 10,523	\$ 100,800 14,475	
Less unamortized discount		86,723 (7,100)	 115,275 (11,222)	
Net contributions receivable	\$	79,623	\$ 104,053	
Amounts due in: Less than one year One to five years Total contributions receivable Less unamortized discount	\$	35,923 50,800 86,723 (7,100)	\$ 32,992 82,283 115,275 (11,222)	
Net contributions receivable	\$	79,623	\$ 104,053	

Contributions receivable due in more than one year are reflected at the present value of estimated future cash flows using a discount rate of approximately 4%.

### **NOTE E - CONCENTRATIONS**

The Organization relies to a significant extent on the State of Florida as a source of funding. Funding from the State of Florida represented approximately 15% and 20% of total operating support and revenue for each of the years ended September 30, 2024 and 2023, respectively.

Additionally, the Organization receives a significant amount of net logic services revenue from two major customers. Approximately 46% and 34% of total operating support for each of the years ended September 30, 2024 and 2023, respectively are from those two major customers. At September 30, 2024 and 2023, approximately 72% and 60%, respectively, of net operating receivables are due from the two same major customers.

The Organization maintains certain operating accounts with a commercial bank. The balances in these accounts may exceed the federal deposit insurance limit at times throughout the year. The Organization has not experienced any losses in such accounts and management believes it is not exposed to any significant risk of loss. There were no uninsured cash and cash equivalent balances at September 30, 2024.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

### NOTE F - LINES OF CREDIT

The Organization has obtained two revolving lines of credit from a commercial bank that allow the Organization to borrow up to \$250,000 under each line of credit. The loans are unsecured and bear interest at the higher of the Wall Street Journal prime rate (8% at September 30, 2024) or a minimum interest rate of 6.25%. At September 30, 2024 and 2023, there were no outstanding balances on the lines of credit.

#### NOTE G - EMPLOYEE RETENTION TAX CREDIT

The Organization applied for Employee Retention Credits ("ERC"), which was established by the Coronavirus Aid, Relief, and Economic Security ("CARES") Act and further amended by the Consolidated Appropriations Act ("CAA") and the American Rescue Plan ("ARP"), which is a refundable credit allowed to an eligible employer for qualifying wages. During the fiscal year ended September 30, 2023 the Organization recognized approximately \$495,000 related to the ERC in the statement of activities and changes in net assets. The amount reported in fiscal 2023 is net of the return of ERC funds of approximately \$171,000 previously collected and recognized as revenue by the Organization. As of September 30, 2024, the Organization's combined statement of financial position reflects an ERC receivable of approximately \$666,000.

#### **NOTE H - LEASES**

The Organization has operating and finance leases of office space and equipment. The leases have remaining lease terms ranging from 1 to 7 years. Leases with initial terms of 12 months or less are not recorded on the combined statement of financial position. Expense under these short-term leases is recognized on a straight-line basis over the lease term.

The following summarizes the line items in the accompanying consolidated statements of financial position as of September 30,:

	2024		 2023
Operating lease: Right of use operating lease assets Less accumulated amortization	\$	682,116 (154,546)	\$ 682,116 (73,666)
	\$	527,570	\$ 608,450
Finance lease:  Right of use finance lease asset  Less accumulated amortization	\$	29,013 (4,352)	\$ 35,772 (31,724)
	\$	24,661	\$ 4,048

## NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

## NOTE H - LEASES - Continued

The weighted average lease terms and discount rates as of September 30, 2024 are as follows:

Weighted	average	remaining	lease	terms:

Operating leases	6 years
Finance lease	4.25 years
Weighted average discount rates:	
Operating leases	3.75%
Finance lease	4.08%

The components of lease cost under operating and finance leases for the year ended September 30, 2024 and 2023 include the following:

	2024			2023		
Operating lease cost Variable lease cost	\$	99,149 56,829	\$	99,149 51,066		
	\$	155,978	\$	150,215		
Finance lease costs:  Amortization of lease assets included in depreciation and amortization expense Interest on lease liabilities included in interest expense	\$	8,842 803	\$	7,495 311		
	\$	9,645	\$	7,806		

The following summarizes cash flow information related to leases for the year ended September 30,:

	2024	 2023
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating lease	\$ 96,876	\$ 93,827
Operating cash flows from finance lease	803	311
Financing cash flows from finance lease	(7,067)	7,330
Lease assets obtained in exchange for lease obligations:		
Operating leases	\$ _	\$ 682,116
Finance leases	\$ 29,013	\$ -

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

## NOTE H - LEASES - Continued

The maturities of lease liabilities as of September 30, 2024 were as follows:

Year ending September 30,	O	perating	Finance		
2025	\$	99,777	\$	7,068	
2026		102,759		7,068	
2027		105,837		7,068	
2028		109,041		7,068	
2029		112,284		1,768	
Thereafter		115,662		-	
Total future minimum payments		645,360		30,040	
Unamortized discount		(67,334)		(2,142)	
Lease liability	\$	578,026	\$	27,898	

Additionally, the Organization also leases a portion of three residential facilities under a sale-leaseback agreement which is considered to be a noncancellable operating lease. The operating lease has a one-year lease term with a 120-day non-renewal notice. Rent paid under the lease for fiscal years 2024 and 2023 was \$27,744 and \$29,729, respectively, and was recorded as a reduction of the related deposit liability. At September 30, 2024 and 2023, the gross amount of assets held under the sale-leaseback agreement was \$404,184, respectively, and the related accumulated depreciation was \$319,637 and \$315,720, respectively.

#### NOTE I - RETIREMENT PLAN

The Organization has a defined contribution retirement plan which covers all employees with six months of service who have attained the age of 21. After completion of six months of service, employees are eligible to receive matching contributions to the plan. Effective fiscal 2010, the Organization suspended its discretionary matching contribution to the plan. Effective fiscal 2018, the plan was modified to allow for automatic enrollment with contributions in the amount of 3% of a participant's gross wages. Employees may opt out of the automatic enrollment at any time. No expense was incurred relating to the retirement plan for either of the years ended September 30, 2024 and 2023.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

### NOTE J - NET ASSETS WITH DONOR RESTRICTIONS

Donor restrictions on net assets as of September 30, 2024 and 2023 relate to the following:

	 2024	2023		
Contributions restricted for staff recruitment and		_		
retention and client social opportunities	\$ 272,533	\$	297,283	
Contributions restricted for outside picnic area	8,082		8,082	
Contributions restricted for Sabal Park	1,554		1,868	
Contributions restricted to support disabled activities	112,055		151,366	
Lien on contributed vehicles	8,530		8,530	
Liens on operating facility	1,350,476		1,369,131	
Grants restricted for acquisition of vehicles	-		78,985	
Contributions restricted for future periods	 155,990		159,578	
Net assets with donor restrictions	\$ 1,909,220	\$	2,074,823	

In 1999, the Organization sold property originally contributed to the Organization by the City of Tampa ("City") and by Hillsborough County ("County"). The property sold was subject to an 80% reversionary interest in favor of the City and a 10% reversionary interest in favor of the County. The sales proceeds were used to purchase property totaling \$2,982,759 and the reversionary interests held by the City and the County were transferred to the new property.

Effective October 16, 2009, the City agreed to convey its remainder interest in the property through a quit claim deed and issued a deferred payment purchase money mortgage in the amount of \$2,376,000. Effective November 24, 2009, the County also agreed to convey its remainder interest in the property through a quit claim deed and issued a deferred payment purchase money mortgage in the amount of \$297,000. Both of the deferred payment purchase money mortgages are non- interest bearing. Payment under both of these mortgages is due only upon the sale of the property without prior approval of each governmental agency or if the property is no longer used to provide services to persons with disabilities.

Since the Organization has no plans or intentions to sell the property or otherwise default under the terms of the deferred payment purchase money mortgages, the liens are recorded in the accompanying combined statements of financial position as a component of net assets with donor restrictions equal to 90% of the remaining net book value of the property totaling \$1,350,476 (including land with a net book value of \$1,185,529) and \$1,369,131 (including land with a net book value of \$1,185,529) as of September 30, 2024 and 2023, respectively. For each of the years ended September 30, 2024 and 2023, the Organization recorded a release of restriction equal to 90% of depreciation expense on the property totaling \$18,655 and \$15,404 respectively.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

### NOTE J - NET ASSETS WITH DONOR RESTRICTIONS - Continued

Net assets released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors totaled \$291,866 and \$182,126 for the years ended September 30, 2024 and 2023, respectively.

#### NOTE K - BOARD-DESIGNATED ENDOWMENT

The Board of Directors of MacDonald Training Center Foundation, Inc. has designated a portion of net assets without donor restrictions as a general endowment fund to support the mission of the Organization. Since that amount resulted from an internal designation and is not donor restricted, it is classified and reported as net assets without donor restrictions.

Investment Return Objectives, Risk Parameters, and Strategies: The Organization has adopted an investment policy statement approved by the Board of Directors. The policy statement stipulates that the endowment investments should be managed as a long-term goal designed to maximize the returns without exposure to undue risk. Whereas it is understood that fluctuating rates of return are characteristic of the securities market, the greatest concern should be long-term appreciation of the assets and consistency of total portfolio returns. Recognizing that short-term market fluctuations may cause variations in the account performance, the Organization will pursue a strategy seeking to exceed a benchmark return of a target portfolio ranging from 65% - 70% equities and 35% - 30% fixed income securities.

Spending Policy: The Organization's spending policy allows for an annual distribution equal to 6% of the fair value of endowment funds as of the prior June 30th of each year. If extraordinary circumstances warrant an additional distribution, the Organization's spending policy allows for a maximum distribution up to 10% of the fair value of endowment funds as of the prior June 30th each year.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

## NOTE K - BOARD-DESIGNATED ENDOWMENT- Continued

Changes in endowment fund net assets for the years ended September 30, 2024 and 2023 were as follows:

Endowment balance at September 30, 2022	\$ 2,687,668
Investment Income Realized and unrealized gains Reclassifications Contributions Withdrawals	 60,106 359,685 103,272 1,000 (259,562)
Endowment balance at September 30, 2023	2,952,169
Investment Income Realized and unrealized gains Reclassifications Contributions Withdrawals	 54,872 663,310 27,744 1,000 (173,316)
Endowment balance at September 30, 2024	\$ 3,525,779

## **NOTE L - CONTINGENCIES**

The Organization routinely enters into grant agreements and contracts with governmental agencies that provide for reimbursement of the eligible direct and indirect costs of providing certain of the Organization's program services. The grants and contracts are subject to audit or review and retroactive adjustment based on a final determination by the grantor of eligible reimbursable expenditures. The effect of such adjustments, if any, on the Organization's combined financial statements cannot be determined at this time and no provision has been made for any such adjustment in the accompanying combined financial statements.

The Organization is involved in various claims and legal actions arising in the ordinary course of operations. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the combined financial position of the Organization.

#### NOTE M - FAIR VALUE MEASUREMENTS

Financial instruments measured at fair value are classified and disclosed in the following categories:

Level 1: Quoted prices are available in active markets for identical investments as of the reporting date. The types of investments included in Level 1 are governmental bonds, equities, and mutual funds.

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

### NOTE M - FAIR VALUE MEASUREMENTS - Continued

Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Investments which are generally included in this category include money market funds, government bonds, certificates of deposit and Community Foundation investments.

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, a financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Fair value of assets measured on a recurring basis at September 30, 2024 is as follows:

	 Level 1	Le	Level 2 Level 3		Level 3		Level 3 Fa		Fair Value	
Money market funds	\$ 166,970	\$	-	\$	-	\$	166,970			
Certificate of deposit	306,000		-		-		306,000			
Common stocks	789,331		-		-		789,331			
Mutual funds and exchange traded funds	2,728,288		-		_		2,728,288			
Community Foundation	 -		-		69,190		69,190			
Total	\$ 3,990,589	\$	_	\$	69,190	\$	4,059,779			

Fair value of assets measured on a recurring basis at September 30, 2023 is as follows:

	 Level 1	Level 2 Level 3		 air Value	
Money market funds	\$ 25,713	\$	_	\$ _	\$ 25,713
Certificate of deposit	213,000		-	-	213,000
Common stocks	939,246		-	-	939,246
Mutual funds and exchange					
traded funds	2,166,851		-	-	2,166,851
Community Foundation	-		-	57,638	57,638
Total	\$ 3,344,810	\$		\$ 57,638	\$ 3,402,448

At September 30, 2024 and 2023, the Organization's investments in common stocks and fixed income securities are not concentrated in a single entity or in a few entities nor are there any specific industry concentrations.

### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

September 30, 2024 and 2023

## NOTE M - FAIR VALUE MEASUREMENTS - Continued

The amount designated for current operations is the amount approved for withdrawal from the board-designated endowment during the year to be used for operations. The Organization's board-designated endowment is more fully described in Note K.

The following schedule summarizes investment return for the years ended September 30:

	 2024	2023		
Interest and dividend income Realized and unrealized gains Investment fees	\$ 116,138 658,556 (28,278)	\$ 82,425 354,206 (21,277)		
Total investment return	\$ 746,416	\$ 415,354		

### NOTE O - SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through April 14, 2025, the date the combined financial statements were available for issuance.

SUPPLEMENTARY INFORMATION

## COMBINED STATEMENT OF FINANCIAL POSITION

# September 30, 2024

	lacDonald Training enter, Inc.	MacDonaldMacDonaldTrainingTrainingCenterCenterProperties, Inc.Foundation Inc.		Training Training Center Center		Combined Totals	
ASSETS							
CURRENT ASSETS							
Cash and cash equivalents	\$ 1,660,121	\$	162,981	\$ 60,991	\$ -	\$	1,884,093
Accounts receivable:							
Funding sources	47,833		-	-	-		47,833
Grants	42,337		-	-	-		42,337
Medwaiver and private pay, net	174,429		-	-	-		174,429
Commercial, net	706,692		-	-	-		706,692
Employee Retention Tax Credit	665,780		-	-	-		665,780
Other	20,131		-	-	-		20,131
Intercompany, net	812,863		-	-	(812,863)		-
Contribution receivables, current portion	35,923		-	-	-		35,923
Inventories	101,678		-	-	-		101,678
Prepaid and other assets	161,728		23,405	-	-		185,133
Total current assets	 4,429,515		186,386	60,991	(812,863)		3,864,029
Investments	306,000		_	3,753,779	_		4,059,779
Contributions receivable, less current portion	43,700		_	-	_		43,700
Right-of-use assets under operating leases	527,570		_	_	_		527,570
Property and equipment, net	393,969		2,175,468	_	_		2,569,437
Other assets	 23,428		9,355	6,709	 		39,492
TOTAL ASSETS	\$ 5,724,182	\$	2,371,209	\$ 3,821,479	\$ (812,863)	\$	11,104,007

## COMBINED STATEMENT OF FINANCIAL POSITION - CONTINUED

# September 30, 2024

	lacDonald Training enter, Inc.	lacDonald Training Center perties, Inc.	acDonald Training Center Indation Inc.	Eli	iminations	Con	nbined Totals
LIABILITIES AND NET ASSETS							
CURRENT LIABILITIES							
Accounts payable and accrued expenses	\$ 1,251,242	\$ 11,980	\$ 825	\$	-	\$	1,264,047
Deferred revenue	59,590	-	-		-		59,590
Intercompany payables	-	372,374	440,489		(812,863)		-
Operating lease liabilities, current portion	80,107	-	-		-		80,107
Financing lease liabilities, current portion	6,774	-	-		-		6,774
Total current liabilities	1,397,713	384,354	441,314		(812,863)		1,410,518
Deposit liability	-	228,000	-		-		228,000
Operating lease liabilities, less current portion	497,919	-	-		-		497,919
Finance lease liabilities, less current portion	 21,124	 					21,124
Total liabilities	 1,916,756	 612,354	 441,314		(812,863)		2,157,561
NET ASSETS TOTAL LIABILITIES AND	3,807,426	 1,758,855	 3,380,165				8,946,446
NET ASSETS	\$ 5,724,182	\$ 2,371,209	\$ 3,821,479	\$	(812,863)	\$	11,104,007

## COMBINED STATEMENT OF ACTIVITES AND CHANGES IN NET ASSETS

# Year ended September 30, 2024

		MacDonald				cDonald					
	Ma	acDonald	Training		Training						
	Training		•		(	Center			C	Combined	
		enter, Inc.	Prope	rties, Inc.	Foun	dation Inc.	Elim	inations		Totals	
PUBLIC SUPPORT AND REVENUE											
Public support											
Contributions and grants Special events, net of direct	\$	630,242	\$	-	\$	16,335	\$	-	\$	646,577	
expenses of \$122,788		42,779		_		_		_		42,779	
Total public support		673,021		_		16,335		_		689,356	
, etai pazile eappert		010,021				10,000					
Revenue											
Logistic services		10,644,187		-		-		_		10,644,187	
Costs of services		(7,601,523)		-		-		_		(7,601,523)	
Net logistic services		3,042,664		_		-		_		3,042,664	
Medwaiver and private pay		2,084,426		-		_		_		2,084,426	
Funding contracts		400,807		-		-		_		400,807	
Investment return, net		28,999		-		717,417		-		746,416	
Other revenue		71,856		175,358		, -		_		247,214	
Intercompany revenue		286,044		207,744		-		(493,788)		-	
Total revenue		5,914,796		383,102		717,417		(493,788)		6,521,527	
Total public support and revenue		6,587,817		383,102		733,752		(493,788)		7,210,883	

## COMBINED STATEMENT OF ACTIVITES AND CHANGES IN NET ASSETS - CONTINUED

# Year ended September 30, 2024

	MacDonald	MacDonald Training	MacDonald Training		
	Training	Center	Center		Combined
	Center, Inc.	Properties, Inc.	Foundation Inc.	Eliminations	Totals
EXPENSES					
Program services	4,569,306	383,123	-	(207,744)	4,744,685
Supporting services					
Management and general	1,017,765	60,000	240,398	(286,044)	1,032,119
Development	286,263				286,263
Total expenses	5,873,334	443,123	240,398	(493,788)	6,063,067
Change in net assets before other changes	714,483	(60,021)	493,354	-	1,147,816
Other changes					
Gain on sale of asset	37,382				37,382
Change in net assets	751,865	(60,021)	493,354	-	1,185,198
Net assets at beginning of year	3,055,561	1,818,876	2,886,811		7,761,248
Net assets at end of year	\$ 3,807,426	\$ 1,758,855	\$ 3,380,165	\$ -	\$ 8,946,446